

**The Cowlitz County 4-H & FFA
Youth Livestock Sale**

How?

THE GOAL:

To invest in the future of Agriculture through youth; offering an educational experience in selecting, feeding, and marketing the finished product.

WHO buys at the Livestock Sale?

Anyone interested in supporting youth in 4-H or FFA and having an appreciation for top quality beef, pork, lamb, goat, rabbit and poultry for the freezer.

WHERE?

At the Cowlitz County Fairgrounds
Friday, August 1st at 6:30 p.m.
during the Cowlitz County Fair in Longview

If you would like to be a part of this year's sale or would like information, please contact:

Kirk Reinbold.....360-274-6360
Livestock Sale Committee President

Steve Ogden 360-274-8279
Livestock Sale Committee Vice President

1) TURNING:

By paying a support price and allowing the animal to be "TURNED" (RESOLD) to a packer or commercial buyer at the market price (FLOOR) that has been established.

"TURN" Examples:

Buyer bids \$1.00/lb. on a 1,000 lb.steer.
Floor price is \$0.70/lb

$$\begin{aligned} \$1.00 \times 1,000 \text{ lb.} &= \$ 1,000 \\ \$0.70 \times 1,000 \text{ lb.} &= \$ \underline{700} \\ & \$ 300 \end{aligned}$$

Buyer's cost is \$300.00 to support the steer.

Buyer bids \$1.00/lb. on a 220lb. hog.
Floor price is \$0.40/lb.

$$\begin{aligned} \$1.00 \times 220 \text{ lb.} &= \$220.00 \\ \$0.40 \times 220 \text{ lb.} &= \underline{\$ 88.00} \\ & \$132.00 \end{aligned}$$

Buyer's cost is \$132.00 to support the hog.

Buyer bids \$1.00/lb. on a 110 lb. lamb
Floor price is \$0.55/lb.

$$\begin{aligned} \$1.00 \times 110 \text{ lbs.} &= \$110.00 \\ \$0.55 \times 110 \text{ lbs.} &= \underline{\$60.50} \\ & \$ 49.50 \end{aligned}$$

Buyer's cost is \$49.50 to support the lamb.

(Floor price = what regional wholesale market price per pound is on the day of the sale).

Purchase of an animal or donation may be tax deductible as a business advertising expense. Please contact your tax accountant for verification.

2) PURCHASING OUTRIGHT:

By purchasing a steer, lamb, hog or market goat for custom processing or obtaining meat for the family freezer. This will involve some additional cost for initial processing, cutting and wrapping.

- ◆ Purchases made on live weight.
- ◆ All processing costs are in addition to purchase price and are figured on hanging weight of carcass-cost will also include slaughter fees to be posted the night of the sale
- ◆ Costs are on a per lb. basis and will vary according to your cut and wrap shop.
- ◆ Smoking costs for ham and bacon curing are in addition to cut and wrap costs.
- ◆ Poultry and rabbits are sold in a pen of 3 and no slaughter arrangements are made by the sale committee.

2A An animal may be purchased by more than one individual/business if you wish to split an animal. The buyers must make their own arrangements to do this and bid as one entity. (Example: Bob Brown and Whitney White arrange to each buy one half of Sally Smart's hog. They bid as Brown-White and each buyer is responsible for 1/2 of the purchase price and pays the Treasurer.)

2B Pen of rabbits and poultry consists of 3 animals and the price bid is per pen.

3) DONATION/ADD-ON:

By contributing any amount of money to an individual or to the Livestock Sale Committee to distribute.

wish to donate \$ _____
and I am enclosing a check payable to the **Cowlitz County 4-H and FFA Youth Livestock Sale.**

This donation shall be used for:

All youth selling market animals at the sale (will receive equal portion of donation).

~OR~

Specific support of _____
(name of youth)

This donation will be given to the designated youth(s) in addition to what they receive in the sale of their animal during the Cowlitz County Youth Auction.

If you cannot attend the sale and would like to make a donation, please complete this form and send to:

**Tracy Wilbur, Treasurer
P.O. Box 1523
Castle Rock, WA 98611**

Thank you for your support!

- ◆ 4 Corners Farm and Garden
- ◆ 7 & 7, Inc.
- ◆ Allen & Dixie Gould
- ◆ Amos Excavating
- ◆ Ashby Builders
- ◆ Bell Studios
- ◆ Bischoff & Appleby
- ◆ Bryce Gardner
- ◆ Cowlitz Feed & Supply II
- ◆ Diamond Timber
- ◆ ENB Logging
- ◆ Five Rivers Construction
- ◆ Garbe Dental Lab
- ◆ George Valentine
- ◆ Gould-Sunrise Logging, Inc.
- ◆ GT Collision Center
- ◆ Hadaller Logging Inc.
- ◆ Halton Tractor Co.
- ◆ James Graham
- ◆ John Anderson
- ◆ L & J Feed
- ◆ LaFavorites, LLC
- ◆ Les Schwab Tire Center
- ◆ Newton Construction
- ◆ PNE/CCS
- ◆ Quaife Insurance
- ◆ Quiet Acres Angus Ranch
- ◆ Remnant Farms
- ◆ Richards Excavating
- ◆ Rismoen Consulting
- ◆ Tennant Way Texaco
- ◆ Tim Brown Logging
- ◆ Tim Eastman
- ◆ Walstead Mertsching Law Firm
- ◆ Wilson Hereford Ranch
- ◆ Wood's Logging Supply, Inc.

2007 BUYERS

Donations

- ◆ 4 Corners Farm and Garden
- ◆ Airpro Heating & Cooling
- ◆ Animal Health Services
- ◆ Ashby Builders
- ◆ Cascade Select Market
- ◆ Circle B Angus
- ◆ Columbia Bank
- ◆ Continental Investors
- ◆ Cowlitz Feed & Supply II
- ◆ Dr. David Eikrem
- ◆ Dr. Peter Wagner
- ◆ Dwayne & June Waite
- ◆ Garbe Dental Lab
- ◆ Gould-Sunrise Logging, Inc.
- ◆ GT Collision Center
- ◆ Homestead Cattle Co.
- ◆ Jill McLaughlin
- ◆ Jim Rhodes
- ◆ Lynn Renner
- ◆ Mt. St. Helens Motel
- ◆ Marie LaFave
- ◆ Quaife Insurance
- ◆ Tom & Anna Cunningham
- ◆ Tom Johnson
- ◆ Trebilcock Family
- ◆ Triple T Enterprises
- ◆ Twin Fir Ranch
- ◆ Wet Thistle Farm
- ◆ Woodland Trucking

*Thank you to all our
Buyers and Supporters!*

Credits & Thank You's

- ◆ Barry Fitzgerald
- ◆ Christy Kershaw
- ◆ Cowlitz County Expo Center
- ◆ Mark Kuhn
- ◆ Matt's Custom Meats
- ◆ Nancy Rausch
- ◆ Speedy Litho
- ◆ Wileen Davidson



4-H offers youth the opportunity to develop skills relating to all aspects of life. The 4-H program of

Washington State emphasizes learning through all means. The 4-H program teaches sportsmanship, responsibility, and respect for oneself and others, as well as the development of skills that will lead to success in future challenges.

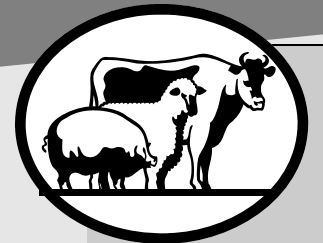


FFA is dedicated to the promotion of Washington agriculture, economic growth, and ecology. The

youth of FFA are educated in the industry of agriculture. Skills of showmanship, display, and confidence are combined with the development of agricultural leadership.

Cowlitz County Youth Market Sale

*Beef~Sheep~
Swine~Goats~
Rabbits~Poultry*



Friday August 1, 2008

6:30 p.m.

Cowlitz County

Fairgrounds

Free Fair Admission