

**The Cowlitz County 4-H & FFA  
Youth Livestock Sale**

**THE GOAL:**

To invest in the future of Agriculture through youth; offering an educational experience in selecting, feeding, and marketing the finished product.

**WHO buys at the Livestock Sale?**

Anyone interested in supporting youth in 4-H or FFA and having an appreciation for top quality beef, pork, lamb, goat, rabbit and poultry for the freezer.

**WHERE?**

At the Cowlitz County Fairgrounds  
**Friday, August 6th at 6:30 p.m.** during the Cowlitz County Fair in Longview

**If you would like to be a part of this year's sale or would like information, please contact:**

**Randy Gardner ..... 360-355-5618**  
Livestock Sale Committee Co-President

**Steve Ogden .....360-751-1166**  
Livestock Sale Committee Co-President

**Email:**  
**cowlitzmarketsale@hotmail.com**

# How?

**1) TURNING:**

By paying a support price and allowing the animal to be "TURNED" (RESOLD) to a packer or commercial buyer at the market price (FLOOR) that has been established.

**"TURN" Examples:**

Buyer bids \$1.00/lb. on a 1,000 lb.steer.  
Floor price is \$0.70/lb

$$\begin{aligned} \$1.00 \times 1,000 \text{ lb.} &= \$ 1,000 \\ \$0.70 \times 1,000 \text{ lb.} &= \$ -700 \\ & \$ 300 \end{aligned}$$

*Buyer's cost is \$300.00 to support the steer.*

Buyer bids \$1.00/lb. on a 220lb. hog.  
Floor price is \$0.40/lb.

$$\begin{aligned} \$1.00 \times 220 \text{ lb.} &= \$220.00 \\ \$0.40 \times 220 \text{ lb.} &= \$-88.00 \\ & \$132.00 \end{aligned}$$

*Buyer's cost is \$132.00 to support the hog.*

Buyer bids \$1.00/lb. on a 110 lb. lamb  
Floor price is \$0.55/lb.

$$\begin{aligned} \$1.00 \times 110 \text{ lbs.} &= \$110.00 \\ \$0.55 \times 110 \text{ lbs.} &= \$-60.50 \\ & \$ 49.50 \end{aligned}$$

*Buyer's cost is \$49.50 to support the lamb.*

*(Floor price = what regional wholesale market price per pound is on the day of the sale).*

**Purchase of an animal or donation may be tax deductible as a business advertising expense. Please contact your tax accountant for verification.**

**2) PURCHASING OUTRIGHT:**

By purchasing a steer, lamb, hog or market goat for custom processing or obtaining meat for the family freezer. This will involve some additional cost for initial processing, cutting and wrapping.

- ◆ Purchases made on live weight.
- ◆ All processing costs are in addition to purchase price and are figured on hanging weight of carcass-cost will also include slaughter fees to be posted the night of the sale
- ◆ Costs are on a per lb. basis and will vary according to your cut and wrap shop.
- ◆ Smoking costs for ham and bacon curing are in addition to cut and wrap costs.
- ◆ Poultry and rabbits are sold in a pen of 3 and no slaughter arrangements are made by the sale committee.

**2A** An animal may be purchased by more than one individual/business if you wish to split an animal. The buyers must make their own arrangements to do this and bid as one entity. (Example: Bob Brown and Whitney White arrange to each buy one half of Sally Smart's hog. They bid as Brown-White and each buyer is responsible for 1/2 of the purchase price and pays the Treasurer.)

**2B** Pen of rabbits and poultry consists of 3 animals and the price bid is per pen.

**3) DONATION/ADD-ON:**

By contributing any amount of money to an individual or to the Livestock Sale Committee to distribute.

wish to donate \$ \_\_\_\_\_  
and I am enclosing a check payable to the **Cowlitz County 4-H and FFA Youth Livestock Sale.**

This donation shall be used for:

All youth selling market animals at the sale (will receive equal portion of donation).

**~OR~**

Specific support of \_\_\_\_\_  
(name of youth)

This donation will be given to the designated youth(s) in addition to what they receive in the sale of their animal during the Cowlitz County Youth Auction.

**If you cannot attend the sale and would like to make a donation, please complete this form and send to:**

**Kim Cooper, Treasurer**  
**P.O. Box 1523**  
**Castle Rock, WA 98611**

*Thank you for your support!*

Woods Logging  
 Les Schwab  
 Justin Pitts  
 High Cascades/Quaife Ins.  
 Fender Mender/  
 Family House Academy  
 Four Corners Farm & Garden  
 Bolar's Custom Meats  
 Tim Brown Logging  
 Gould Sunrise Logging  
 Halton  
 John Anderson  
 7 & 7 Logging  
 Weathergaurd  
 ENB Logging  
 PNE & CCS  
 Cole's Appliances  
 GT Collision & Glazy Days  
 Ashby Builders  
 Tennant Way Texaco  
 Pacific Fibre  
 Crimmins Farm  
 James and Catie Graham  
 Quiet Acres Angus  
 Johnston Family Feed  
 L & J Feed  
 Collins Contract Cutting

# 2009 BUYERS

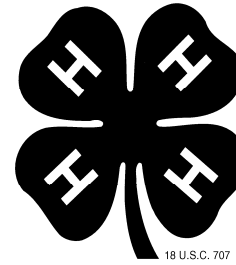
## 2009 Donations

- ◆ William and Betty Franz
- ◆ Tom and Anna Cunningham
- ◆ Chehalis Livestock Market
- ◆ Colleen and Matt Langdon
- ◆ Mt. St. Helens Motel
- ◆ Dr. Peter Wagner
- ◆ High Cascades Agency
- ◆ Cascade Select Market
- ◆ Dell and Lessley Hillger
- ◆ Gt. Collision Center
- ◆ John Gross
- ◆ Richards Excavating
- ◆ Animal Health Services
- ◆ PNE & CCS
- ◆ JH Kelly
- ◆ Kalama Telephone
- ◆ El Compadre Restaurant
- ◆ Ashby Builders Inc.
- ◆ Myrna and Francis Franklin
- ◆ James & Catie Graham
- ◆ Four Corners Farm and Garden
- ◆ David Eikrem DDS
- ◆ Brunos
- ◆ L & J Feed
- ◆ Cindy's Treasures
- ◆ Academy of Kung Fu
- ◆ R & C Ranch
- ◆ Glazy Days
- ◆ Tri-Tex Oil
- ◆ Cathie Spellmeyer
- ◆ Tim Brown Logging
- ◆ Paint Shop
- ◆ Jeff Bottorff
- ◆ Richard Howell
- ◆ Teresa Connors DDS
- ◆ Doug & Sharon Barney
- ◆ Rich Johnston & Joe Coenan
- ◆ Jennifer & Chris Caskey
- ◆ All Out Sewer and Drain
- ◆ Polly's Daycare
- ◆ Denali Heating and Air
- ◆ Grandma

*Thank you to all of our Buyers and Supporters!*

### Credits & Thank You's

- ◆ Bolar's Custom Meats
- ◆ Christy Kershaw- Judge
- ◆ Cowlitz County Expo Center
- ◆ Mark Kuhn
- ◆ Nancy Rausch
- ◆ Speedy Litho
- ◆ Wileen Davidson



### 4-H

offers youth the opportunity to develop skills relating to all aspects of life. The 4-H program of Washington

State emphasizes learning through all means. The 4-H program teaches sportsmanship, responsibility, and respect for oneself and others, as well as the development of skills that will lead to success in future challenges.



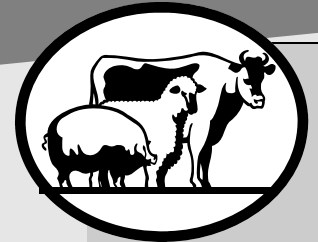
### FFA

is dedicated to the promotion of Washington agriculture, economic growth, and ecology. The youth of FFA are

educated in the industry of agriculture. Skills of showmanship, display, and confidence are combined with the development of agricultural leadership.

## Cowlitz County Youth Livestock Sale

*Beef~Sheep~  
 Swine~Goats~  
 Rabbits~Poultry*



Friday  
 August 6th, 2010

6:30 P.M.

Cowlitz County

Fairgrounds

Free Fair Admission